

JOIN THE BANK FOR EVERYONE



Business Solutions Executive (Payments & Cash Management)

You should ideally,

- possess approximately 10 years' experience in banking / financial services sector with exposure to Payments & Cash Management (PCM) sales
- full / part professional qualification acceptable to the Bank will be an added advantage
- have good proficiency in MS Office applications
- possess excellent communication and networking skills
- possess good presentation skills
- willing to travel extensively on business requirements

Your main responsibilities will be;

- meeting the business targets through active selling of the DFCC PCM Products and propositions
- providing accurate information, service support and solutions to the clients
- providing responses and satisfy client needs in a timely and professional manner to win the business
- actively sourcing market information to improve product and protect clients
- actively promoting product and system capabilities through knowledge sharing

As a bank, we are an equal opportunity employer, committed to promoting an inclusive environment and diverse environment. Recruitment to the Bank is based solely on merit and competency for the job role irrespective of other characteristics that make our employees unique.

Any form of canvassing is discouraged. Correspondence will only be with the short-listed candidates.

Please apply via <https://dfccjobportal.peopleshr.com> by filling the online application form and submit same on or before 24 July 2022.

Senior Vice President (Human Resources)
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ICRA Lanka Rating (SL) AA- (2020), Fitch Rating A+ (2020) (2020), Licensed commercial bank supervised by CBSL.

