

# Sri Lanka Insurance

## A Fulfilling Career with the Nation's Insurance Provider...

Are you an experienced and dynamic professional who is on the lookout for that ideal boost to your career? Why not consider joining Sri Lanka Insurance Corporation, the pioneering insurance services provider to the nation? The premier insurance company is on a mission to modernise and transform the insurance industry in the country and is seeking the finest minds to help it in this mission and achieve its goals. Applications are invited from qualified and experienced personnel for the following position;

### EXECUTIVE – BROKER SERVICES

#### Duties and Responsibilities;

- Plan, execute and manage duties in order to achieve the sales targets through broker business.
- Develop and maintain long-term strategic relationship with Insurance Brokers.
- Develop and innovate solutions for brokers in addition to current product portfolio and lead the business in improving those products and service standards.
- Acquire a thorough understanding of the needs/requirements/trends of the brokers.
- Educate brokers with respect to new developments at SLIC and obtain customer responses and feedbacks.
- Plan and organize events to strengthen the relationship with brokers.
- Expand the business by reaching new markets (Brokers).
- Produce sales results consistently in order to achieve company objectives.
- Handle administrative aspects of responsibility, including providing accurate timely reports, expense management and competitor awareness.
- Display self-starting behavior, set and achieve competitive goals, and operate independently.

#### Qualifications & Pre – requisites;

- Minimum of five (05) years experience in sales, preferably in the field of Insurance.
- Passed G.C.E. O/L with minimum 06 subjects including Mathematics & Sinhala/Tamil.
- Partly qualified in SLIM/CIM or Insurance/Sales related qualification.
- Clear and continuous track record in performance.
- A self driven - leader with excellent communication skills which includes Sinhala/Tamil and English and a pleasing personality.
- Proven capability in building effective interpersonal relationships.
- Age preferably 35 years or below.

If you believe you possess the above qualifications and experience, send in your CV along with the names of two non-related referees within 07 days of this advertisement to the address given below, stating the post applied for on the top left corner of the envelope or e-mail to [jobs@srilankainsurance.com](mailto:jobs@srilankainsurance.com) stating the post applied for on the subject line.



Deputy General Manager – HR & ER  
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