



## CHIEF MANAGER – SME CREDIT HUBS

The person should have the ability to formulate and execute strategies to improve the credit culture of the Bank while leading the SME Credit Hub Heads and the evaluative team to ensure exponential SME credit growth, high asset quality and minimum turnaround time of the credit facilities.

### The Job

- Evaluate performance and service standard gaps of SME Credit Hubs whilst initiating and implementing strategies to provide solutions for such identified gaps.
- Continuously monitor processes, systems, policies, authorities and structures at SME Credit Hubs, in order to understand their practicability, limitations, issues and to investigate whether there is a need for incremental process improvement.
- Analyze data on quality of advances and efficiency level of Hubs to provide recommendations for areas of improvement.
- Monitor performance of Hubs, understand issues and take corrective actions when necessary, escalating issues where appropriate and providing the necessary advice and solutions.
- Closely work with the Head of SME Credit Hubs to oversee the execution of strategies, administration and management of SME Credit Hubs of the Bank.
- Be a change agent for the Hubs and lead, guide and motivate staff at all levels to foster positive sentiments and acceptance of the changes in business and credit processes.

### The Person

- Over 10 - 12 years of experience in banking of which 05 years at a senior management role.
- Minimum 05 years experience in SME credit risk evaluation / approval / recovery.
- The candidate should be a detail-oriented, reliable and customer focused individual with well-developed interpersonal and communication skills and proven leadership abilities.
- A University Degree / An Associate Member of the Institute of Bankers.
- An MBA would be an added advantage.

**Applicants are invited to log on to [www.seylan.lk](http://www.seylan.lk) and upload the updated CV along with a recently taken photograph or forward the CV to [careers@seylan.lk](mailto:careers@seylan.lk) within 07 days of this advertisement.**

**Deputy General Manager – Human Resources  
Seylan Bank PLC**



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Brand Finance Rating : "A+", Fitch Rating: A-(lka), Co.Reg. No : PQ9

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