



LANKA SALT LIMITED

VACANCIES

Lanka Salt Limited is an Organization which has obtained SLS & ISO 9001:22000 Certification & the largest salt producer in the country. It is desirous of obtaining the services of persons qualified for the undermentioned posts.

Ideal Candidates should have previous experience in the relevant field in a reputed Organization. He / She should also be observant, pro-active and intelligent.

01. CHIEF EXECUTIVE OFFICER (CEO)

Required Qualifications :

- ❖ A Bachelor's degree in Marketing or Business Management which is recognized by the U.G.C.
 - ❖ Postgraduate Degree in Business Administration or Business Management or Corporate Membership of a recognized professional institution in Management.
 - ❖ At least 20 years' experience in Managerial Level out of which 05 years of experience should be at Senior Managerial Level with a proven track record in a Corporation, Board or a reputed Mercantile Establishment after obtaining first degree.
- OR
- ❖ A Bachelor's degree in Business Administration or any other relevant Field which is recognized by the U.G.C.
 - ❖ PHD Degree in Business Administration or any other relevant Field which is recognized by the U.G.C.
 - ❖ At least 05 years' experience at Senior Manager Level with a proven track record and management experience in a Corporation, Board or a reputed Mercantile Establishment after obtaining the first degree.

AGE : Below 60 Years

SALARY & OTHER ALLOWANCES : Negotiable

NATURE OF APPOINTMENT : Contract Basis

02. FINANCE MANAGER

Required Qualifications :

- ❖ A Bachelor's degree in Finance or Accounting which is recognized by the U.G.C .
- OR

Professional Qualifications :

- ❖ CIMA or Institute of Chartered Accountancy.
- ❖ Minimum 05 years Finance Related Working Experience within an established organization of which at least 02 years should be at managerial level.

AGE : Below 60 Years

SALARY & OTHER ALLOWANCES : Negotiable

NATURE OF APPOINTMENT : Contract Basis

03. INTERNAL AUDITOR

Required Qualifications :

- ❖ Ideal Candidate should have previous experience in Auditing / Accounting environment in a reputed Organization.
- ❖ He / she should also be observant, pro-active and intelligent.
- ❖ Professionally He/She could be Commerce Graduates with at least 03 years' experience, or, intermediate Level Certificate holders of ICA /CIMA with 03 years' experience, with no less than 08 years professional experience in internal Auditing in reputed organization.

AGE : Below 60 Years.

SALARY & OTHER ALLOWANCES : Negotiable.

NATURE OF APPOINTMENT : Contract Basis

04. SALES MANAGER

Required Qualifications :

- ❖ Possess a professional qualification in Sales & Marketing (CIM /SLIM) or an MBA.
- ❖ Possess the ability to work under pressure in a dynamic, fast paced environment and have a pro-active outlook.

- ❖ Demonstrate good communication skills, both verbal and written in Sinhala & English Languages
- ❖ Possess the ability to develop trust with customers, attract new business and hold a good network in the relevant field.

Responsibilities :

- ❖ Analyze and report competitor's strategies upward on pricing, placing promotion schemes, product features .
- ❖ Develop organizational capabilities to service the market. Mentoring and monitoring the performance of the team.
- ❖ Establish sales and customer service objectives for the sales force islandwide and district basis.
- ❖ Implementation of sales strategies to achieve revenue generation, increase of market share and overall business growth.
- ❖ Maintain effective control of expenses in line with budget objective.
- ❖ Prepare islandwide sales forecasts for each Brand item volume based on an annual, monthly, quarterly and weekly basis.
- ❖ Assess current business distribution channels, develop Customers and evaluate the performance areawise .
- ❖ Develop relationship with customers, Dealers, Sales teams and Delivery reps and cover planned targets.

AGE : Below 60 Years.

SALARY & OTHER ALLOWANCES : Negotiable.

NATURE OF APPOINTMENT : Contract Basis

05. PROCUREMENT & LOGISTIC MANAGER

Required Qualifications :

- ❖ A Bachelor's degree from a University recognized by the U.G.C. Preference will be given for the degrees which contain the subject areas of Purchasing Management, Material Management, Transportation Management or any other relevant qualification.
- And
- ❖ At least 03 years' experience in the relevant field in a Govt. or recognized private institution.
- Or
- ❖ A Diploma or an equivalent qualification obtained from a recognized institution (SLIDA/ISMM) relevant field and at least 08 years' experience in a Govt. or recognized private institution.
- And
- ❖ Excellent public relations skills, problem solving and logical decision making ability will be treated as an additional qualification.

AGE : Below 60 Years.

SALARY & OTHER ALLOWANCES : Negotiable.

NATURE OF APPOINTMENT : Contract Basis

Please submit an application with the names and addresses of two non-related referees to the undermentioned address by registered post on or before 7th August 2020. Please indicate relevant Designation on the top left hand corner of the envelope.

**General Manager
Lanka Salt Limited,
Mahalewaya,
Hambantota.**

Tel : 047-2037303/304

Fax : 047-2220340