



Pan Asia Banking Corporation PLC, a truly Sri Lankan bank, with a presence of twenty five years in the Banking Industry and currently operating with 85 branches, has embarked on an ambitious growth plan. We invite dynamic, result oriented and highly motivated individuals to be part of our growing organization

### **Chief Manager – Deposit Mobilization**

#### **Job Profile:**

- Develop and implement a business plan for identified target areas and improve the deposit mobilization and retention of deposit and also manage withdrawal attrition
- Innovate & develop value added deposit products in order to achieve deposit targets and ensure to drive the growth of CASA base
- Recommend plans to increase penetration in to new areas and develop savings and deposit culture among consumers
- Innovate and improve ways of rewarding depositors in terms of interest earning
- Liaise with Branch Managers to ensure that, due diligence is always enforced to meet the requirements
- Directly liaise with Area Managers and Branch Managers on implementing of Audit and Compliance comments

#### **Candidate Prerequisites**

- Minimum 15 years related experience in a Commercial Bank with exposure in Senior Management capacity
- University degree or equivalent qualification in Business Administration, Banking, Finance or related fields/ equivalent experience
- Age below 47 yrs.
- Sound communication skills and a flair for public relations
- Exercise innovative leadership within a performance driven culture and possesses a “service oriented mindset”
- Strong organizational and planning skills
- Ability to perform in a competitive environment

#### **Remuneration**

The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry standard and will be placed in an appropriate grade based on the level of competencies and experience.

Please forward your resume within 07 days of this advertisement, stating contact details of two non-related referees, to [careers@pabcbank.com](mailto:careers@pabcbank.com) indicating the position applied for in the “Subject” line. Information forwarded by you shall be treated strictly confidential and referees shall be contacted with your consent.

